

F D L A 2 0 0 7 S Y M P O S I U M & E X P O

Setting Progress In Motion

Bringing the Worlds of Dentistry and Dental Technology Together

Registration Information



May 10 - 12, 2007

The Buena Vista Palace - Lake Buena Vista, Florida

Offering CDT/REG and AGD Credits

A Meeting for the Entire Dental Team

FDLA 2007 SYMPOSIUM & EXPO

Setting Progress In Motion

May 10 - 12, 2007 | The Buena Vista Palace - Lake Buena Vista, Florida

Be A Part of the Biggest Dental Laboratory Meeting in the Southeastern United States!

Your Colleagues from 5 Countries and 29 States Make This Meeting Part of Their Plans Every Year

The FDLA 2007 Symposium & Expo promises to be the best opportunity for you and your dental clients to learn together how to maximize your business and dental care relationships. The Friday keynote session and Saturday clinics will feature educational sessions designed for the entire dental team, working together.

Attendees will learn about the newest technologies and procedures at their choice of over 28 clinics led by top technician and dentist presenters from all over the country! There will also be over 90 exhibits showcasing the latest products and services for the dental profession at the FDLA Expo.

Symposium attendees will not only learn the latest in dental laboratory technology and see the latest products on the Expo floor... you will have time to network with some of the most successful dental laboratories in the country during one of two networking receptions, held on Thursday and Friday evening.

Bring Your Client Dentists!!

FDLA's Symposium & Expo courses are specifically designed for the entire dental team. These courses will help both the dentist and the dental technical work together on the latest trends and techniques. Remind your client dentists that FDLA is now offering AGD credits!!



Schedule of Events

Thursday, May 10, 2007

- 11:00 p.m. - 4:00 p.m. Matheson Memorial Heraeus Kulzer Refining Golf Tournament - The Ritz-Carlton Golf Club® Orlando, Grande Lakes
- 6:30 p.m. - 7:30 p.m. FDLA Board of Directors Welcome Reception (open to all Friday Only and Full Registrations)

Friday, May 11, 2007

- 7:00 a.m. - 7:00 p.m. Registration Desk Open
- 8:00 a.m. - 3:30 p.m. Open Forum & Keynote Session
The Team Approach - by Mike Bellerino, CDT and Mike Malone, DDS
Sponsored by Ivoclar Vivadent and Sirona Dental Systems
- 11:30 a.m. - 1:00 p.m. FDLA Annual Awards Luncheon & Installation of Officers
- 3:30 p.m. - 6:00 p.m. FDLA Expo Hall Open
- 4:00 p.m. - 5:00 p.m. Expo Kickoff Reception
- 7:00 p.m. - 9:00 p.m. FDLA Friday Night Reception

Saturday, May 12, 2007

- 7:00 a.m. - 3:00 p.m. Registration Desk Open
- 8:00 a.m. - 10:00 a.m. Clinics
- 10:00 a.m. - 3:00 p.m. FDLA Expo Hall Open
- 10:00 a.m. - 11:00 a.m. Clinics
- 11:30 a.m. - 1:30 p.m. Cash Lunch in Expo Hall
- 12:00 noon - 1:00 p.m. Gavel Club Luncheon (by invitation only)
- 1:00 p.m. - 2:00 p.m. Clinics
- 1:00 p.m. - 5:00 p.m. NBC Comprehensive & Written Specialty Exam (candidates must pre-register with NBC)
- 3:00 p.m. - 4:00 p.m. Clinics
- 4:15 p.m. - 5:15 p.m. Are You in Jeopardy? (OSHA Compliance General Session Course)

FDLA 2007 SYMPOSIUM & EXPO

Open Forum & Keynote Session

The Team Approach

By the AACD Accredited Team of Mike Bellerino, CDT and Mike Malone, DDS

Friday, May 11, 2007 | 8:00 a.m. – 3:30 p.m. | 6 hours Scientific Credit

Open Forum | 1 hour Professional Development Credit



Sponsored by:
Ivoclar Vivadent and
Sirona Dental Systems



In over 20 years of collaboration Dr. Mike Malone and Mike Bellerino, CDT have enjoyed the fruits of their labor both in patient satisfaction and profitability. They have defined their goals, established methods, and honed their skills to consistently deliver exceptional dentistry to their patients.

This presentation will examine:

- ✕ The Dentist / Patient / Laboratory Relationship – Does being part of the team energize or exhaust you?
- ✕ Systems of Communication – Did you hear what I meant to say?!
- ✕ Diagnosis and Diagnostics – Planning a Design and Designing a Plan
- ✕ Fabrication Techniques – Does it need to be complicated?
- ✕ Methods of Delivery – Developing a work flow

Mike Bellerino, CDT



Mike Bellerino is a 1979 graduate of the Dental Technology Program at Louisiana State University School of Dentistry, where he currently serves as Assistant Clinical Professor in the Department of Prosthodontics. His extensive post graduate study has included the Pankey Institute and the Center for Advanced Dental Study (Dawson). He has been privileged to study under many of the top dental ceramists in the world.

In 1992, Bellerino was awarded accreditation status in the American Academy of Cosmetic Dentistry; an honor he shares with only 16 other technicians in the world. He has served as Chairman of the Accreditation Committee for Technicians, and is an examiner for the American Board of Cosmetic Dentistry. He continues to lecture in the areas of ceramics, cosmetic dentistry and dental photography. He has had articles published on dental photography, ceramic technique, implants and tissue management cases.

Bellerino also serves on the advisory boards of *Dental Dialogue* and *QDT*. He is an active member and past president of the Louisiana Dental Laboratory Association, and serves his clients and their patients in Metairie, LA with an emphasis on cosmetic and reconstructive dentistry.

Mike Malone, DDS



Dr. Mike Malone graduated with a Master's degree from Louisiana Tech University and received his dental degree from the LSU School of Dentistry in 1976. He then served three years in the Air Force Dental Corps before returning to Louisiana to establish a private general practice in New Iberia, LA.

Malone's commitment to excellence in restorative and cosmetic dentistry started early with extensive continuing education with his primary mentors: L. D. Pankey, Pete Dawson, Alvin Fillastre, and Mike Schuster. He received a fellowship in the Academy of General Dentistry in 1988 and is a member of the ADA, American Equilibration Society, the Pierre Fauchard Academy,

and the Pankey Alumni Association. He has been a member of the American Academy of Cosmetic Dentistry since 1988, and was accredited in 1992.

In 1995, Malone was asked to become a member of the Accreditation Board of Examiners of the American Academy of Cosmetic Dentistry, and went on to become an Appeals Examiner for the A.B.O.E. After serving four years on the Board of Directors of the AACD, Malone was elected President for 2003-04. In addition, he is on the advisory committee and is a clinical instructor and featured presenter in the Cosmetic Dentistry Continuum offered by the C. E. Department of LSU School of Dentistry. He is also on the staff of LSU as an Assistant Clinical Professor in General Dentistry.

He is a published author in leading journals and speaks internationally on cosmetic and restorative dentistry. Malone maintains a full-time dental practice limited to cosmetic and reconstructive dentistry in Lafayette, LA.

FDLA 2007 SYMPOSIUM & EXPO

Schedule Grid

CDT/RG Credits

All FDLA Symposium & Expo clinics have been approved by the National Board for Certification for CDT/RG credits.



AGD Credits

The Florida Dental Laboratory Association is designated as an Approved PACE Program Provider by the Academy of General Dentistry. The formal continuing education programs of this program provider are accepted by AGD for Fellowship, Mastership and membership maintenance credit. Approval does not imply acceptance by a state or provincial board of dentistry. The current term of approval extends from April 2007 to April 2008.



	Ceramics	Ceramics	Crown & Bridge	Removables	Implants/Ortho	General Technical	Laboratory Management
A Courses 8:00 – 10:00 a.m.	Course #A1 "Achieving Natural Looking Esthetics While Still Satisfying Today's Patient Using Both Pressable and Feldspathic Ceramics" PART I By Brad Jones Sponsored by Jensen Industries	Course #A2 "Materials Update for CAD/CAM and Press Technologies" by Pat Taylor, CDT Sponsored by Ivoclar Vivadent	Course #A3 "Comparative Summary of the Clinical Aspects of Lab Fabricated Clinical Materials" by Dean Mersky, DDS Sponsored by CAPTEK	Course #A4 "Filou 28 Denture Set-Up Hands-On Seminar" by TG Hornischer, CDT Sponsored by Heraeus Kulzer	Course #A5 "Teamwork in Implant Dentistry" by Katherine Galvin Sponsored by Biomet 3i	Course #A6 "Creative Solutions to Anatomical Limitations Associated with Esthetic Zone Implants" by Hamid Schafie, DDS, CAGS Sponsored by Vident	Course #A7 "Marketing Your Dental Laboratory Product" by Greg Harris Sponsored by Sirona
B Courses 10:00 – 11:00 a.m.	Course #B1 "Achieving Natural Looking Esthetics While Still Satisfying Today's Patient Using Both Pressable and Feldspathic Ceramics" PART II By Brad Jones (10:00 a.m. – noon) Sponsored by Jensen Industries	Course #B2 "Etikon CAD/CAM: The World of Change" by David Grimes Sponsored by Lincoln Dental Supply	Course #B3 "Cadent iTero Digital Impressions" by Simon Ghosh Sponsored by Cadent	Course #B4 "Esthetic Removables with Vitallium, Lucitone FRS and Thermoflex" by Doug Brydels, CDT Sponsored by Dentsply Prosthetics	Course #B5 "You've Always Wanted to Do Ortho, but...!" by Juan Vazquez, CDT Sponsored by FDLA	Course #B6 "Advances in Technology" by Gary Killgo, CDT (10:00 a.m. – noon) Sponsored by Atlantis Components	Course #B7 "The Advantages to Outsourcing" by Jeff Paulen Sponsored by Laboratory Solutions
C Courses 1:00 – 2:00 p.m.	Course #C1 "A New Paradigm for Dentists and Lab Techs: Create the Results You Both Want!" By Glynn Watts, CDT and Russ Rainey, DMD (1:00 – 2:45 p.m.) Sponsored by FDLA	Course #C2 "Radica – The Esthetic & Productivity Answer to Provisionals and Diagnostics" by Mike DiPaulo, CDT Sponsored by Dentsply Prosthetics	Course #C3 "Fundamentals of Successful Casting" by Robert Berger, CDT, FNBC (1:00 – 2:45 p.m.) Sponsored by FDLA	Course #C4 "Predictable Personalized Dentures" by Robert Kreyer, CDT (1:00 – 2:45 p.m.) Sponsored by FDLA	Course #C5 "A New Approach to Optimize Esthetic Results on Zirconia-Based Restorations" by Yi-Yuan Chang (1:00 – 2:45 p.m.) Sponsored by Vident	Course #C6 "Bellerino Photography Seminar" by Mike Bellerino, CDT (1:00 – 2:45 p.m.) Sponsored by FDLA	Course #C7 "Marketing – Fun, Fast & Easy" by Dena Lanier Sponsored by FDLA
D Courses 3:00 – 4:00 p.m.	Course #D1 "Improve Productivity by 70% when Pressing to Metal with... GNATHOFLEX" By Charlie Rivas, CDT Sponsored by Xpdent	Course #D2 "Zirconia 4 U" by Ron Fischer, CDT Sponsored by Shofu	Course #D3 "Solving the Combination Case Dilemma: Noritake CZR Press" by Kent Kohli, CDT Sponsored by Zahn Dental	Course #D4 "Zirconia: Veneering Porcelains are Not Created Equal" by Charles McClemens, CDT Sponsored by Heraeus Kulzer	Course #D5 "Case Design for Implants, Teeth & Roots" by Thomas Bormes Sponsored by Preat Corporation	Course #D6 "Introduction To Lean Manufacturing in the Lab" by Bob Long Sponsored by Whip Mix	Course #D7 "State of the Industry" by Ricki Braswell, CAE Sponsored by NADL
4:15 – 5:15 p.m.	"Are You in Jeopardy?" by Mary Borg & Gary Morgan, CDT, Sponsored by SafeLink (Required OSHA Compliance)						

Ceramics

Course #A1 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Scientific Credit.

“Achieving Natural Looking Esthetics While Still Satisfying Today’s Patient Using Both Pressable and Feldspathic Ceramics, Part I” by Brad Jones.

This is Part I of II. This lecture will show how to get beautiful esthetics from the ground up using both pressed ceramics and feldspathic. Topics to be covered include the importance of world class model work and wax injecting used throughout the entire case from start to finish. Several pressed cases will be shown in detail – including the steps of waxing, pressing, cutback, internal effects, enamel layering and surface texture. The course will also show feldspathic cases in detail – including diagnostic waxing, building internal effects into a matrix, segmental layering of enamels, surface texture and natural glazing. Lastly, this course will discuss how to satisfy today’s patient and how to better the communication between lab technician and clinician.

Course #A2 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Scientific Credit

“Materials Update for CAD/CAM and Press CAD/CAM” by Pat Taylor, CDT

The advancements in materials utilized by both CAD/CAM and PRESS technologies continue to emerge as the most productive and esthetic opportunities available in today’s competitive dental laboratory market. Over the last two years we have seen these technologies merge together to enhance these opportunities even more. This two hour lecture is designed to review and inform you of all the latest advancements and developments from Ivoclar Vivadent on the materials and systems available to help you maximize the efficiency and esthetic possibilities of CAD/CAM technology and PRESS technology, as well as the combination of the two.

Course #B1 – 10:00 a.m. – 12:00 noon

Approved for 2 hours of Scientific Credit

“Achieving Natural Looking Esthetics While Still Satisfying Today’s Patient Using Both Pressable and Feldspathic Ceramics, Part II” By Brad Jones

This is Part II of II.

Course #B2 – 10:00 a.m. – 11:00 a.m.

Approved for 1 hour of Scientific Credit

“Etkon CAD/CAM: The World of Change” by David Grimes

In the world of Dental CAD/CAM there are many choices and decisions to make. Do I purchase a milling machine, outsource all of my cases, or scan, design and let someone else do all the work? In this one hour presentation we will cover all of these obstacles clouding our decision making process. We will also cover the unique benefits of what Etkon CAD/CAM can do for your laboratory; we will discuss designing parameters, as well as the implant library from Etkon. Lastly, the future and what it has in store for a changing dental world will be discussed.

Course #C1 – 1:00 p.m. – 2:45 p.m.

Approved for 2 hours of Scientific Credit

“A New Paradigm for Dentists and Lab Techs: Create the Results You Both Want!” By Glynn Watts, CDT and Russ Rainey, DMD

In this thought provoking seminar, learn how today’s HOT topics are affecting your practices and businesses: Offshore labs –How do they affect you?; CAD/CAMs, digital impressions, photos, and shading – How is technology changing your relationships?; The boutique vs. the large lab – What are the pluses and minuses?; CDT education – How does it affect you?; The computer-assisted milling machine – Is it the answer?; Your relationship with your dental partner – How can you achieve the results you want?

Decide what you want from your relationship. Learn how to create the results you both want for your businesses. Dentists and Laboratory Technicians – in this dynamic, interactive workshop, discover how to: face the significant threats to your business success head-on; handle difficult communication issues about design and delivery; communicate so that difficult personality types hear you; learn how your dental partnership markets or un-markets your business; and get the results you want from your dental partnership.

Course #C2 – 1:00 p.m. – 2:00 p.m.

Approved for 1 hour of Scientific Credit

“Radica – The Esthetic & Productivity Answer to Provisionals and Diagnostics” by Mike DiPaulo, CDT

Provisionals have always been difficult and a low-profit item for the dental laboratory. Radica provisional and diagnostic resin will change your mind. This is a NEW composite provisional material with excellent physical properties. The lab procedures are simple, and the process allows for easy layering of dentin and enamel for outstanding esthetics. Learn how the new material can save you time and increase your bottom line.

Course #D1 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Scientific Credit

“Improve Productivity by 70% when Pressing to Metal with... GNATHOFLEX” by Charlie Rivas, CDT

This presentation will show you how to use the Gnathoflex molds for quick wax ups for pressed full contoured posterior ceramic and press-to-metal techniques. In addition, the ProWax Veneers, an ash free wax laminate will be presented. ProWax Veneers are used for processing anterior pressed restoratives. Both systems are suitable for single units, bridges and will save you up to 70% in processing time.

Course #D2 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Scientific Credit

“Zirconia 4 U” by Ron Fischer, CDT

Because of the fast paced change in the dental technology arena, many technicians feel lost, unmotivated and left behind. “Which system should I invest in?” or “What type of restoration do my accounts want from me?” are all too common questions asked by many technicians and laboratory owners. This clinic is designed to teach and show why Zirconia type restorations are here to stay and how everyone can very easily incorporate them quickly and easily along with the other traditional technologies. Participants of this clinic will learn about outsourcing versus owning CAD/CAM systems, the profitability of Zirconia restorations, light dynamics of metal free compared to PFM restorations, how to correctly layer these restorations for success and the research and science behind these newly evolving materials.

Crown & Bridge

Course #A3 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Scientific Credit

“Comparative Summary of the Clinical Aspects of Lab Fabricated Clinical Materials” by Dean Mersky, DDS

Today, laboratory technicians are called upon more frequently to provide doctors with clinical advice in the management of materials. At the same time, doctors have become distanced from the demands placed on technicians to meet ever more critical clinical needs for restorations. This course attempts to bridge this gap by providing the true science behind common materials and their clinical implications.

Topics of discussion will include: realities of the PFM; when all-ceramics are best; appropriate preparation guidelines; why materials are biocompatible; what is bonding, why it works, and when it won’t; and a better understanding of cementation systems. Attendees will gain a clearer understanding of why materials work, and where and when they are best called upon. Additionally, helpful hints will be provided on impressions, and cementation protocols.

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Course Descriptions, continued

Saturday, May 12, 2007

Crown & Bridge, continued

Course #B3 – 10:00 a.m. – 11:00 a.m.

Approved for 1 hour of Scientific Credit

“Cadent iTero Digital Impressions” by Simon Ghosh

Cadent iTero™ is the world's first digital impression solution for the fabrication of all dental restorations. iTero technology utilizes a ground breaking intra-oral scanner to capture the 3-D geometry of patients teeth and bite. iTero eliminates the guesswork required by conventional impression taking methods. With enhanced visualization and real-time analytical tools, clinicians are able to make adjustments prior to completing the scanning process all while the patient is still in the chair. iTero breaks new ground both clinically and economically with technology that can be used for all restorative procedures and material options. The iTero process includes trusted dental laboratory partners in the production of the restorations and a lower investment in system ownership that broadens access to more dental practices.

Course #C3 – 1:00 p.m. – 2:45 p.m.

Approved for 2 hours of Scientific Credit

“Fundamentals of Successful Casting” by Robert Berger, CDT, FNBC

This lecture will cover preparation clearance, making pinned models, coping and framework wax-up, spruing, investing, burnout and casting. Attendees will see how to prepare dies for ideal casting fit. In the area of fabricating wax patterns for cast metal frameworks, attendees will see how to make one dip wax copings and how to use preformed wax pontics for rapid wax-up of multi-unit frameworks. How to standardize spruing for consistent one-piece castings will also be discussed, along with investing and burnout for the smoothest porosity free castings possible.

Course #D3 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Scientific Credit

“Solving the Combination Case Dilemma: Noritake CZR Press”

by Kent Kohli, CDT

Next to a single incisor, nothing is quite as challenging as a mixed media restorative combination case. What if there was one system, which afforded the possibility of fabricating any type of restoration using one restorative material? Noritake CZR PRESS is a complete ceramic system indicated for use in fabricating refractory veneers, inlays/onlays, Press-To-Zirconium crowns & bridges and layered zirconium-oxide crowns, bridges & implant restorations. By attending this course, you will discover the beauty and simplicity of the Noritake CZR Press system, and explore the many restorative possibilities when you learn the features and benefits of the Noritake CZR Press System.

Removables

Course #A4 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Scientific Credit

“Filou 28 Denture Set-Up Hands-On Seminar” by TG Hornischer, CDT

The Filou 28 setup assistant from Heraeus – the Easy Way to Perfection. This denture prosthetic setup device is used in combination with our Premium and Mondial CAD/CAM designed denture teeth, offering unmatched consistency and precision. Experience first-hand how easy it is to utilize a step by step approach to a predictable accurate result when fabricating full dentures. Filou 28 will make set-up one of the most profitable departments in your laboratory.

Course #B4 – 10:00 a.m. – 11:00 a.m.

Approved for 1 hour of Scientific Credit

“Esthetic Removables with Vitallium, Lucitone FRS and Thermoflex” by Doug Brydels, CDT

Patients desire the esthetics of natural-looking, metal-free partials. Vitallium 2000 and Vitallium 2000 Plus alloys continue to set the standard for partial denture alloys. There are several opportunities to provide your dentists with esthetic partial dentures. When used with Vitallium, the options

are endless with Thermoflex acetal resin and Lucitone FRS flexible dental resin materials for producing partials, frames, clasps and other removable appliances. See how to design clasp units that incorporate directly into a cast frame for extraordinary esthetics. Learn how to offer an alternative to cast clasps and even metal frames with less labor and time.

Course #C4 – 1:00 p.m. – 2:45 p.m.

Approved for 2 hours of Scientific Credit

“Predictable Personalized Dentures” by Robert Kreyer, CDT

This systematic approach to anterior tooth arrangement and posterior occlusion is designed to increase personal proficiency and productivity. Occlusal options for a Class I, II and III will be presented based on biomechanics and engineering principles. The presentation will feature a characterized gingival waxing technique which will add value to your personalized prosthetic product.

Course #D4 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Scientific Credit

“Zirconia: Veneering Porcelains are Not Created Equal”

by Charles McClemens, CDT

Learn how to create truly life-like restorations with just a few powders. HeraCeram Zirconia restorations are 100% synthetic and fluoresce from within creating beautiful dentition unlike any other. Experience a highly-aesthetic result for your zirconia-based crowns and bridges. The firing and handling characteristics are identical to HeraCeram classic.

Implants/Ortho

Course #A5 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Scientific Credit

“Teamwork in Implant Dentistry” by Katherine Galvin

As implant dentistry advances, teamwork between the surgeon, restorative clinician and laboratory become increasingly important. Learn the basics of restorative implant dentistry with one of the world's most popular implant systems, OSSEOTITE® Certain®. You'll leave knowing when and why to click along with the confidence to treatment plan with your implant team.

Course #B5 – 10:00 a.m. – 11:00 a.m.

Approved for 1 hour of Scientific Credit

“You've Always Wanted to Do Ortho, but...!” by Juan Vazquez, CDT

This presentation is directed to both owners and technicians of the “Full Service Lab” who want to take advantage of opportunities present in the orthodontics field that are missed because of the “daily routine”. The discussion will include an array of topics from setting up the “Ortho person” in the full service laboratory, to more technical issues, tips as well as a general discussion of the challenges ahead for your orthodontics technician. Participation is encouraged and if you have cases to discuss, bring them and Mr. Vasquez will try to work them in during the Q&A part of the program presentation.

Course #C5 – 1:00 p.m. – 2:45 p.m.

Approved for 2 hours of Scientific Credit

“A New Approach to Optimize Esthetic Results on Zirconia-Based Restorations” by Yi-Yuan Chang

Zirconia is becoming one of the most popular coping materials for all-ceramic type of restorations. This presentation will briefly cover the most asked questions: What are the choices of zirconia systems? Which one to choose? When to use it? And, the main focus of the presentation, how to use it? Starting with preparation and coping designs, then a porcelain building technique called the Skeleton Buildup Technique (created and developed by Dr. Ed McLaren) using the Vita VM9 porcelain will be introduced. Specific attention will be given to building the various layers of ceramic that allows the development of optical properties in the final restoration that mimic natural teeth. The final touches of contour, texture, surface colorants and polish to recreate a natural appearance is critical to the success of dental restorations and will be presented.



Course #D5 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Scientific Credit

“Case Design for Implants, Teeth & Roots” by Thomas Bormes

This course will teach you what you need to know to assist in case design and why you need this information in order to increase both your technical and communications skills. The course will review practical cases, and teach attendees about popular systems such as Locator, Hader Bar, Clix, CSA, Vertex and many more. Learn why certain designs work better than others and when and where to utilize specific designs and recommendations.

General Technical

Course #A6 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Scientific Credit

“Creative Solutions to Anatomical Limitations Associated with Esthetic Zone Implants” by Hamid Schafie, DDS, CAGS

Achieving esthetic results with dental implants is a challenging process, especially in cases which deal with different anatomical and technical limitations. Zirconia abutment is a new solution to some of the problems in the esthetic zone, such as the grayish shadow of metallic abutments in patients with thin and scalloped gingival. This lecture will analyze a systematic approach in diagnosis and treatment planning in esthetic zones, as well as clinical and laboratory steps involved in utilizing a zirconia abutment system.

Course #B6 – 10:00 a.m. – 12:00 noon

Approved for 2 hours of Scientific Credit

“Advances in Technology” by Gary Killgo, CDT

Participants will learn how Atlantis can increase revenue without increasing headcount, and eliminate costly time-consuming tasks to free-up valuable technician time. Gary Killgo will also discuss how Atlantis Abutments provide the ideal emergency profile by replicating the natural root form of the tooth being replaced to provide optimal interproximal support. Lastly, this course will cover the natural shade prep of Atlantis Abutments and how Atlantis’ “Peace of Mind Warranty” protects against implant failure.

Course #C6 – 1:00 p.m. – 2:45 p.m.

Approved for 2 hours of Scientific Credit

“Bellerino Photography Seminar” by Mike Bellerino, CDT

The Bellerino Photography Seminar is a fun, informative workshop on digital image optimization, management and manipulation using Windows® XP and Adobe® Photoshop®.

Course #D6 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Scientific Credit

“Introduction to Lean Manufacturing in the Lab” by Bob Long

This course will acquaint dental laboratory personnel with the 5 principles of Lean Manufacturing: Value for the Customer; Value Stream Mapping; Flow; Pull and Perfection. The course will focus on how the dental laboratory can eliminate waste and concentrate on those processes for which their customers are willing to pay. Attendees will understand how to start, sustain, and evaluate their Lean Thinking Journey.

Laboratory Management

Course #A7 – 8:00 a.m. – 10:00 a.m.

Approved for 2 hours of Professional Development Credit

“Marketing Your Dental Laboratory Product” by Greg Harris

Greg Harris began his career with Nabisco Foods as a marketer in consumer packaged goods. He later joined Nobel Biocare Branemark in the late 1980s, working with both labs and dentists. In 1997, Harris

was privileged to start Procera in Canada and shortly thereafter joined the U.S. Procera team, developing networks of dentists and labs as well as lecturing throughout the country. Harris then joined Dental Services Group as Director of Sales and Marketing, overseeing the marketing and technology development for 30 labs across the U.S. He will share his diverse experiences in product selection, implementation, sales and more. Don’t miss this opportunity to increase the efficiency and profitability of your lab through new technologies and ensure your success through smart, effective marketing.

Course #B7 – 10:00 a.m. – 11:00 a.m.

Approved for 1 hour of Professional Development Credit

“The Advantages to Outsourcing” by Jeff Paulen

Clinical advancements in the highly specialized field of CAD/CAM technology have greatly expanded the menu of restorative alternatives for the dental technician and general dentist. This presentation is a comprehensive overview of how outsourcing can benefit the overall growth of your business. Products discussed will include Lava™ by 3M ESPE, Zeno® by Wieland, Everest by Kavo®, PrismaCZ™, Procera®, and other emerging technologies.

Course #C7 – 1:00 p.m. – 2:00 p.m.

Approved for 1 hour of Professional Development Credit

“Marketing – Fun, Fast and Easy” by Dena Lanier

Dena Lanier has taken her award winning two day course and skillfully condensed it into a dynamic one hour presentation by providing the keys to a treasure chest of tips, techniques and templates. The goal in this presentation is to have everyone that attends be able to capture as many new accounts as they want and to focus on the challenges of selling to the different groups in dentistry.

This course will include a step by step eight week guide that has eight individual sales packages. All you have to do is to pick a day of the week, and use one of the eight packages each week until you have all of the accounts that you want. Each participant will be given a workbook on CD’s containing all of the tools needed to have the best marketing department in the laboratory industry. So you will not even have to take notes. Basic Digital Photography and Video are two of the tools that will be used to advance this fundamental platform for sound sales strategies.

Course #D7 – 3:00 p.m. – 4:00 p.m.

Approved for 1 hour of Professional Development Credit

“State of the Industry” by Ricki Braswell, CAE

Dental laboratories, dentistry and the business environment in the United States is changing. Attend this interactive session to find out how these changes may affect you. The topics to be covered include: offshore trade, merger and acquisition activity, workforce recruitment challenges and opportunities, the changes in technology, the new dental client demographics and regulatory requirements. Participants will get a perspective on how to best prepare their business to not only survive, but to thrive when faced with the changes ahead.

OSHA Compliance

Course #E1 – 4:15 p.m. – 5:15 p.m.

Approved for 1 hour of OSHA Compliance Credit

“Are You in Jeopardy?” by Mary Borg & Gary Morgan, CDT

The clinic will feature SafeLink Compliance Advisors, Mary Borg and Gary Morgan leading a fun-filled “answer-question” activity in order to determine if the attendees’ safety and infection control practices put them or others in jeopardy! Come play along and learn what OSHA standards apply to the dental lab and measure your level of risk. Subjects covered to include infection control do’s and don’ts, equipment safety, emergency preparedness, personal protective equipment, chemical hazards and more.



Hotel Information

The Buena Vista Palace
1900 Buena Vista Drive
Lake Buena Vista, Florida 32830

All guestrooms were completely renovated in early 2007.



Towering 27 stories above the world's favorite destination, the Buena Vista Palace in the WALT DISNEY WORLD® Resort raises the bar for exceptional quality and service in this sunny locale. Feel the magic the moment you arrive at our exclusive Walt Disney World hotel.

The special FDLA rates are:

- ✘ Resort View Guestroom (single/double) - \$144
- ✘ Water View Guestroom - \$154
- ✘ Disney View Guestroom - \$164
- ✘ One-Bedroom Island Suite - \$204

To make a reservation, call the Buena Vista Palace Resort & Spa at (866)-397-6516 and request a room for the FDLA 2007 Symposium & Expo. You can also book your reservation online by visiting www.buenavistapalace.com and entering Group Code 0509577NO.

To receive these special rates, reservations must be made by Wednesday, April 18, 2007. All reservations made after April 18, 2007 will be subject to availability.

Book your room by April 1, 2007 and be entered to win a drawing for a free weekend stay!!

Matheson Memorial Heraeus Kulzer Refining Golf Tournament

Heraeus Kulzer

The Signature Choice of Orlando Golf Resorts...

Experience a challenging and beautiful Orlando golf course with unprecedented personal attention. Be our guest at The Ritz-Carlton Golf Club® Orlando, Grande Lakes and experience the thrill of an 18-hole, par-72 Greg Norman Signature Golf Course, set in a natural world of wonder and seclusion. Set within the pristine headwaters of the Florida Everglades and surrounded by magnificent pines, palmettos, and live oaks, this distinguished Orlando golf resort offers a luxury experience unlike any other in the area. The course was rated among Florida's top new courses.

Another defining feature at the Ritz-Carlton Golf Club is the Caddie Concierge Program — the first of its kind in Central Florida. Extending The Ritz-Carlton's unparalleled tradition of service onto the green, this innovative program pairs each group with a knowledgeable professional attendant, providing a distinguished level of service usually reserved for private clubs.

For more course information, visit www.grandelakes.com/signature_golf/signature_golf.cfm.

The Tournament Includes:

- ✘ Practice Balls
- ✘ Greens Fees
- ✘ ½ Cart and Pro Fee
- ✘ Box Lunch Delivered on the Course
- ✘ Prizes for the Top 3 Teams, Longest Drive & Closest to the Pin
- ✘ Transportation to and from the Course





Get your Registration Discount for Staying at the NEWLY RENOVATED Buena Vista Palace!



FDLA will be offering a \$25 discount towards the cost of your registration fee for booking a hotel room for during the FDLA Symposium & Expo at the Buena Vista Palace, the FDLA 2007 host hotel.

Simply provide FDLA with your Buena Vista Palace confirmation number on your registration form, and \$25 will be taken off your registration fee! You can provide this number at the time of registration submission or you may provide the confirmation number until April 19, 2007. If you provide the valid confirmation number at the time you submit your registration, then the \$25 will be taken off the price immediately. If you submit the confirmation number at anytime until April 19, 2007, FDLA will mail you a \$25 refund check!

(This discount is only valid for ONE \$25 registration fee discount per Buena Vista Palace sleeping room booked. The same confirmation number may not be used for a discount on more than ONE registration fee.)

The special FDLA rate is \$144 and reservations can be made by calling (866)-397-6516.

What are the Benefits of Staying at the Buena Vista Palace?

- ✘ Special FDLA rate of \$144!
- ✘ \$25 off the cost of your registration fee for booking 1 hotel room (see above for details)!
- ✘ Increased networking time with attendees and exhibitors in the hotel's restaurants and lobby bar!
- ✘ Less travel time between your hotel room and the conference area!
- ✘ 24-hour Exercise Room and room service!
- ✘ Complimentary shuttle to ALL Disney theme parks and water parks!
- ✘ Pools, playgrounds and activities for kids of all ages (including the full service spa) located onsite!

Why Should We Stay at the Buena Vista Palace?

As meeting attendees increasingly book rooms at hotels other than the meeting hotel, associations have to pay hotels large penalties.

In order to provide great rates to attendees, and keep the costs of the meeting down, FDLA must agree to fulfill a certain number of sleeping rooms at the host hotel during the meeting dates. If an association is not able to fill a high percentage of these contracted sleeping rooms, special charges called attrition charges for rooms not filled become the financial responsibility of the organization.

How Does This Affect Me as an Attendee?

A better question to ask is, "How will my staying at an alternative hotel (or leaving early, not showing up), cost me in the future?"

When an organization such as FDLA takes up all of the hotel meeting space and a majority of sleeping rooms, they usually do not pay the hotel for meeting space. However, if more meeting attendees choose to stay at alternative hotels, this will force FDLA to book fewer sleeping rooms with hotels, yet utilize the same amount of meeting space. When a group is space heavy, the results increase the costs of operating the event.

This results in a higher room rate, because the hotel will have to work harder to sell the rooms that the FDLA will not use. And, because the event takes all of the meeting space, the hotel cannot sell the rest of the sleeping rooms to another group.

The FDLA works very hard to get the best possible rate for all of our meetings, and strives to keep registration fees and exhibitor fees one of the lowest fees among other dental laboratory technology organization's meetings. We ask that you stay at the appointed FDLA host hotel and support the Symposium & Expo and all sponsored continuing education courses.

Book your room by April 1, 2007 and be entered to win a drawing for a free weekend stay!!



FDLA 2007 SYMPOSIUM & EXPO

Thank You to Our 2007 Exhibitors and Sponsors

"Lights" by H & H
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Xpdent
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(Exhibitors as of 2/13/07)

Keynote Speaker



Matheson Memorial Golf Tournament



FDLA Lanyards



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Vident
Whip Mix Corporation
Xpdent
Zahn Dental

CE Credits for just over \$13 per hour — Where else can you get such a value? Only at the FDLA 2007 Symposium & Expo!

Full Registration — \$275

(member pre-registration rate)

- ✘ Friday Keynote Session with TWO World Renowned Speakers = only \$95!
- ✘ Saturday Clinics (6 CDT/RG credits, 1.5 OSHA Compliance Credits) = only 95!
- ✘ Friday Awards Luncheon Cost = \$35
- ✘ Friday Night Reception Cost = \$35
- ✘ Trade Show Cost = \$15

Friday Only Registration — \$200

- ✘ Friday Keynote Session with TWO World Renowned Speakers = only \$115!
- ✘ Friday Awards Luncheon Cost = \$35
- ✘ Friday Night Reception Cost = \$35
- ✘ Trade Show Cost = \$15

Saturday Only Registration — \$125

- ✘ Saturday Clinics (6 CDT/RG credits, 1.5 OSHA Compliance Credits) = only \$110!
- ✘ Trade Show Cost = \$15

FDLA registration rates can not be broken down into these individual events. This is provided for informational purposes only. For individual Awards Luncheon, Reception and Expo rates, please see the registration form on page 11.

**Get the full FDLA value!
Register for the Full
Registration!**

FDLA 2007 SYMPOSIUM & EXPO | REGISTRATION

May 10 - 12, 2007 | The Buena Vista Palace - Lake Buena Vista, Florida

Please print or type. Please make photocopies of this form for multiple registrants:

First Name: _____ Last Name: _____ CDT RG DDS DMD Other: _____

Laboratory, Dental Practice or Organization: _____ CDL

Address: _____

City: _____ State: _____ Zip: _____

Telephone: () _____ Fax: () _____ Email: _____

NOTE: For CDT/RG Registrations, you MUST include your CDT/RG Number. Any forms received without this number marked for the CDT/RG registration will be charged the Non-Member rates. CDT/RG Number (If applicable): _____

3 WAYS TO REGISTER

By Mail: Return Registration Form(s), **Postmarked by April 27, 2007** to: FDLA 2007 Symposium & Expo, PO Box 12189, Tallahassee, Florida 32317-2189

By Fax: Using a MasterCard, Visa or American Express FAX registration form to: (850) 906-0077

By the Internet: Go to www.fdma.net and click on the conference tab, then click on the link for on-site registration. You must use a MasterCard, Visa or American Express to register on-line.

Saturday Courses

Please pre-register for the courses you plan to take on Saturday, May 12, 2007. Course numbers can be found on the grid on page 4 and on the course descriptions.

A Course: _____ B Course: _____

C Course: _____ D Course: _____

Full Registration

Includes Thursday Welcome Reception, Friday Keynote, Friday Awards Luncheon, unlimited admission to the Expo on Friday and Saturday, Friday Night Reception, and choice of Saturday Clinics

- FDLA Member \$275.00 (\$300.00 after 4/27/07)
- CDT/RG from any state & Dentists ... \$300.00 (\$325.00 after 4/27/07)
- Non-Member \$425.00 (\$450.00 after 4/27/07)

Are there any particular topics that you would like to discuss during the Friday morning Open Forum? _____

Friday Only Registration, May 11, 2007

Includes Thursday Welcome Reception, Friday Keynote Session, Friday Awards Luncheon, unlimited admission to the Expo on Friday and Friday Night Reception

- FDLA Member \$200.00 (\$225.00 after 4/27/07)
- CDT/RG from any state & Dentists ... \$225.00 (\$250.00 after 4/27/07)
- Non-Member \$300.00 (\$325.00 after 4/27/07)

Are there any particular topics that you would like to discuss during the Friday morning Open Forum? _____

Payment

Check or money order enclosed: Make payable to FDLA. Check # _____

MC **Visa** **AmEx** CC #: _____ Exp: _____ Security code: _____

Signature of Cardholder: _____ Print name: _____

Billing Address (if different from above): _____

For more information, contact FDLA's Symposium office by phone: (866) 873-FDLA or email: holly@mcraeco.com

Refund Policy: Written notification is required for all refunds. Refund requests received by April 27, 2007 will receive a refund less a \$25 administrative fee. No refunds will be paid after April 27, 2007.

ADA: If you have special needs that require accommodations, such request must be made in writing no later than April 27, 2007.

FDLA Symposium & Expo Dress Code: The dress code for the 2007 Symposium & Expo daytime seminars and clinics is business casual (no t-shirts, tank tops or flip flops please).

Saturday Only Registration, May 12, 2007

Includes choice of Saturday clinics, unlimited admission to the Expo on Saturday

- FDLA Member \$125.00 (\$150.00 after 4/27/07)
- CDT/RG from any state & Dentists ... \$150.00 (\$175.00 after 4/27/07)
- Non-Member \$175.00 (\$200.00 after 4/27/07)

Exhibits Only Registration (for either day)

- FDLA Member \$15.00
- Non-Member \$50.00
(includes a 1-year Technician membership to FDLA)

Additional Event Ticket Option

- Quantity: _____ FDLA Awards Luncheon \$35.00 / ticket
- Quantity: _____ FDLA Zahn Dental Company Friday Night Reception \$50.00 / ticket

Matheson Memorial Heraeus Kulzer Refining Golf Tournament

May 10, 2007 | 11:00 a.m. - 4:00 p.m.

Fee includes green fee, 1/2 cart and pro fee, box lunch and transportation to and from the course (must be paid in advance).

- Conference registrant or exhibitor..... \$150.00
- Golf Only \$165.00

Handicap/Estimated Average Score: _____

Foursome Requests: _____

Sub-Total Due for Symposium and Expo:

\$ _____

DISCOUNT FOR BUENA VISTA PALACE SLEEPING ROOM

\$ _____

Buena Vista Palace Confirmation Number: (REQUIRED for discount - see page 9 for rules) # _____

TOTAL AMOUNT PAID: \$ _____

FDLA 2007 SYMPOSIUM & EXPO

Setting Progress In Motion

May 10 - 12, 2007 | The Buena Vista Palace - Lake Buena Vista, Florida

Be A Part of the Biggest Dental Laboratory Meeting in the Southeastern United States!

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